

أيادك الطبية
AYADIC MEDICAL



Where Care Comes First

A top-down photograph of medical supplies on a white surface. A black stethoscope with silver chest pieces is the central focus. To its left is a white syringe with blue markings and a white plunger. Below the syringe is a small, rectangular, light-brown adhesive bandage. The background is a plain white surface with some faint shadows.

WELCOME

**AYADIC MEDICAL
COMPANY PROFILE**



CONTENT

01 | THE COMPANY

02 | THE FUTURE

03 | ORGANIZATION STRUCTURE

04 | OUR SERVICES

05 | OUR BRANDS

06 | MAINTENANCE CADRES

07 | MEDICAL CONTROL & POWER PRODUCTS

09 | OUR CUSTOMERS

THE COMPANY

HISTORY

Established in 1996 , AYADIC started out as a small firm in Riyadh. With Saudi Arabia successful medical reputation, we maintained a gradual elevation of both finance and personnel which gave us a boost into the flourishing supply market for innovative and medically sound machinery. Initially a simple local business with not that many ties, we diversified into more fields of bio-technology which gave us the right amount of finance to go international in our business activities.

Organizational charts re-done, contracts with well-known corporations renewed, our market research showed that Saudi Arabia was a very stable place for professional distribution and marketing. With head office in Riyadh, we penetrated the market with retroactivity and patience. Due to our highly qualified personnel and their dedicated selves to this firm, we were able to start getting back our profits within the 2nd quarter of the initial year, experiencing a steady (and sometimes exponential) growth of sales and profit throughout the coming years until now. With medical institutes and privately-owned hospitals being set up constantly throughout the Kingdom, we managed to systematically target our attention to research and development into the un-tapped technological sectors here. It is this methodology that has assisted us in reaching the stability that we are currently experiencing, as the medical field branches out into more complex divisions and gives us furthermore excitement and reactivity towards seizing that opportunity, professionally. Therefore, the key elements in the start-up plan for the company were:



Establish a corporate identity and positioning strategy



Establish a location and place of doing business



Define key business processes for ordering, billing, reimbursement, record keeping, customer satisfaction tracking



Build relationships with key decision market

THE COMPANY



OVERVIEW

Ayadic Medical is a Saudi company based in Riyadh since 1996, where we company a range of medical device and equipment, Consumables, to our own customer. We are specialists in medical devices, equipment for hospitals, clinics and primary care that integrate with the health care and hospital services. Our specialist fields include medical devices equipment, medical Furniture, medical Consumables, medical Curtains, Uniform medical audio-visual systems, medical power systems, operating theatre control panels, medical pendants and medical architectural equipment.

Medical control& power products include

,Membrane and touch screen operating theatre control panels , surgeons control panels, isolated power systems, UPS EPC, components, battery backup and emergency power systems

:Medical equipment for sterilization, disinfectant for medical Devices includes

Ayadic medical company specialized in supply to hospital and laboratory equipment in the area of disinfection and sterilization. New and revolutionary disinfectant for Medical Devices based on Per Acetic Acid. Few years later and after numerous test has been introduced in the market the HMC powder gamut products.

Medical architectural devices, equipment includes

Ayadic Medical has a dedicated team of staff to carry out installation, commissioning and maintenance work in hospitals including servicing on all types of isolated power systems and UPS.

Ayadic Medical supply to the (Health Care Centres), private hospitals, and clinics and to primary care (family doctors) through in the KSA. Ayadic Medical products are widely imported from South East Asia, Scandinavia, India, Australasia, Eastern Europe, South America and the European Union Countries

VISION

To deliver the best possible customer service, excellent quality and the most advanced products. Ayadic Medical policy is simply to be «Brilliant by Design». We want to be the automatic supplier of first choice to our key customers by providing them with the best products and a personal service

MISION

At the height of these marketing challenges AYADIC Company for Heavy Equipment & Tool Rental for Construction services was incorporated as a Saudi national company with a modern approach to Business Professional and project management and the adoption of up- to-date concepts. In a short span of one Year, contracting won the customers' trust by the accomplishment of Chairman Relationships and prestigious Expertise of the .team work

THE COMPANY

Values & Strengths

Our people have a strong desire to do the «right thing» and to deliver the promises that we make. We maintain very high levels of innovation, knowledge & technical expertise to deliver integrated solutions that work. We aim to build on the traditional Saudi Arabia values of trustworthiness and to build strong partnerships with our customers and strategic partners



INTEGRITY

All activities will be conducted honestly and ethically. roots in a piece of classical.



RESPECT

The company recognizes the value of all stakeholders, employees, customers and suppliers.



TEAMWORK

The company encourages each employee to be a team player roots in a piece of classical.



KNOWLEDGE

The company strives to keep updated with the latest technology. roots in a piece of classical.



SERVICE EXCELLENCE

The company seeks to provide the best possible customer service.



CONTINUOUS IMPROVEMENT

The company aim to continually improve all facets of its operation.

Our Expertise

We maintain the highest levels of expertise to enable us to deliver on our values. Our medical technology skills span research, Disinfection and cleaner Solution, Sterilization, Washer and Disinfections Machine –CSSD solution ,Hospital furniture, Dental implants and care products, Health care , products, Laboratory instruments, producing Oxygen Concentrator, Ultrasonic Nebulizers, Integrated Digital .Audio Visual Systems for Healthcare, Video and Audio over IP for Operating Rooms

THE COMPANY

Business philosophy

The AYADIC philosophy is based on the following principle

- Ongoing market research and professional consultation to establish the needs and preferences of customers
- Innovative and cost-effective design incorporating international standards of clean room technology
- Efficient production methods utilizing top quality materials and components
- An uncompromising dedication to stringent quality control of all aspects of the manufacturing process
- Prompt and comprehensive after-sales service of all products
- Training and motivation of all personnel in the achievement of the above objectives

We also strive the following

- An informed , reasoned approach to complex business problems; should have a clear understanding of the proper roles of those serving in a governance position combined with a willingness to (push back) in appropriate and diplomatic ways to ensure that managements strategy is in the right direction for the company
- Successful track record of providing guidance to companies intent on profitable growth
- Innovative while also understanding resource constraints
- Broad network of peers, contacts, resources and references
- We try to deliver comprehensive insight and analysis about the companies, industries and people that drive the economy, along with the powerful tools to find and connect to the right people to get business done

THE FUTURE

Our main objective is to gain our customers confidence in our company product link .with this, we shall plant in our customers main that new sell only products, which we distribute. This will ensure customers focus and make their work flow better and easy. Thus, striving hard to achieve this objective is a stimulus for us to stay in the mainstream. Next in line is to deliver maximum quality of after sales service. We have to seriously give optimum response time to our customers. The satisfaction felt by our customers by maximizing quality service and minimizing handicap / poor service shall be the ultimatum of the company. Our future shall be based on today's platform. The building block or the fundamentals has to be creatively designed, incorporating flexibilities that are able to accommodate customers' requirements effectively. As the horizon of the new millennium sets in, bringing with it the challenges and multitask of the business tactics and techniques, Ayadic shall strives to maximize and realized its objective as one of the most respected acknowledged suppliers in the medical sector here in Saudi Arabia

Hence, our fundamentals shall be towards achieving intelligence, integrity, and intensity

Closer inspection of our agencies list will disclose the variety of products which make up our portfolio .our ever increasing product range is regularly reviewed to ensure that we meet the changing needs of our customers . Innovative techniques are an on-going feature of diagnostic and research laboratories. Our professional expertise ,enables us to provide quality advice and guidance, which effectively controls cost eliminates waste and maximizes efficiency. AYADIC has brought together varied talents .from diverse backgrounds





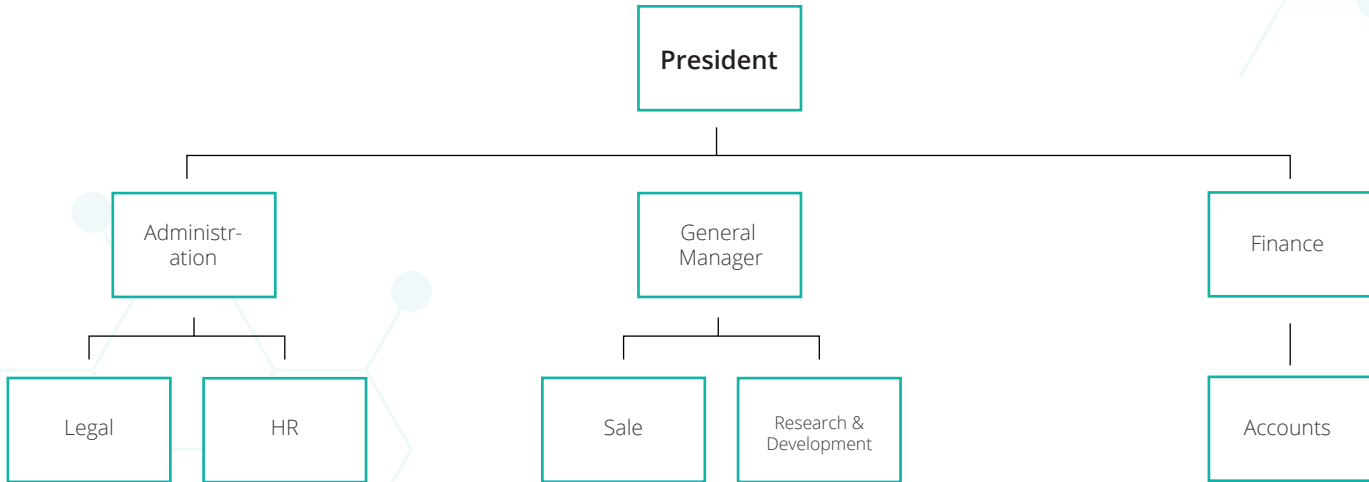
This has given us a strong foundation with which to pursue our company mission. Excellent quality is built on our key principles of :

- Developing and maintaining close client relationships
- Keeping abreast of professional and best practice guidelines
- Maintaining independence to eliminate conflicts of interest
- Innovation and Flexibility

To provide high quality service systems to the health care market, we aim for

- Innovative product design
- Addition of latest industry technology
- Fair employment practice

ORGANIZATION STRUCTURE





OUR SERVICES

(FOR HOSPITALS)

- Disinfection and cleaner Solution
- Dressing and dissecting sets
- Hospital furnitureAnesthesia products
- Autoclave and sterilizing equipments
- Bio-medical instrumentsHospital furniture
- Cardiology equipment
- Anesthesia products
- Diagnostic kits and products
- Dental implants and care products
- Sterilization, Washer and Disinfections Machine – CSSD solution
- Scientific equipments
- Suction units
- Surgical and medical rubber goods
- Surgical consumables and disposables
- Surgery needles , scissors and knives
- Surgical tools
- Nebulizer



OUR SERVICES



(FOR HOSPITALS)

- Electro medical and physio-Therapy equipment

- Eye and ophthalmic equipments

- General surgical products

- Gynecological products

- Health care products

- Hospitals garments

- Infant , baby and child care products

- Weighing scales and weights

- Laboratory instruments

- Laser beam instruments

- Medical disposables and consumables

- Medical gas pipe line and fittings

- Microscopes and projectors

- Microscopic slide and cover slips

- Neuro- surgical instruments and disposables

- Operating tables and shadow-less lamps

- Operation theater equipments

- Orthopedic implants and instruments

- Curtains, Uniform& linen

- Medical Gases

OUR BRANDS

The logo for PROHS, featuring the word "PROHS" in a bold, blue, sans-serif font with a registered trademark symbol.

PROHS

Sterilization and Disinfection
Equipment – CSSD Solution

The logo for elmaslar, featuring a stylized red and orange graphic above the word "elmaslar" in a lowercase, black, sans-serif font.

ELMASLAR

Oxygen , Nepulizer, Surgical
Aspirator ,Diaper.

The logo for mdd, featuring three vertical bars of increasing height in shades of grey and blue, followed by the lowercase letters "mdd" in white on a dark blue background.

MDD

Disinfection and cleaner for
surgical instruments and
Endoscopy

The logo for EKL Healthcare, featuring the word "Healthcare" in a small font above the stylized letters "EKL" in a blue, blocky font, all enclosed in a blue rectangular border.

LKL

Hospital Furniture
Medical Furniture Manufacturer,
providing solutions for today's
healthcare sector

The logo for EPC, featuring a stylized green and blue graphic followed by the letters "EPC" in a blue, blocky font.

EPC

European Power Conversion
designs and projects UPS for the
power without breakdown

The logo for FORMED, featuring a stylized blue and red graphic followed by the word "FORMED" in a blue, blocky font.

FORMED

Specialized Medical Equipment
and Furniture

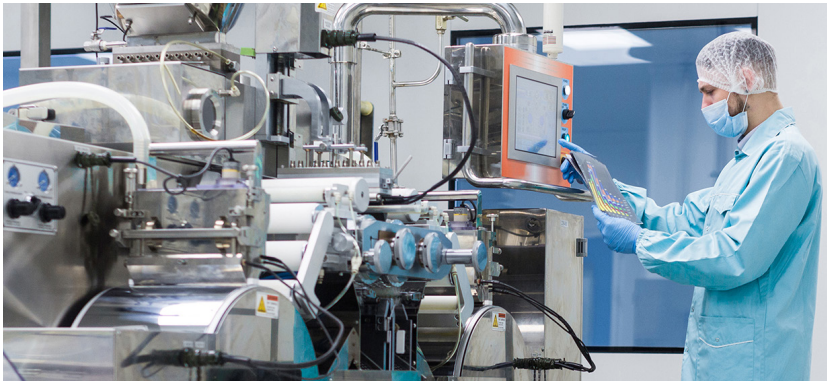
LIST OF COMPANIES THAT WORK WITH AYADIC MEDICAL

• Willach (Germany)	• SIEM (ITY)	• DIAMETRA (ITY)
• BROHS (Portugal)	• INSTRAMED (BRZ)	• GENLAB (UK)
• MDD (Swiss)	• DELTA P (ITY)	• GFL (GER)
• ALSA (ITALY)	• AUTCO (AUST)	• HELMER (USA)
• LKL	• GHAZNEED (GER)	• IKA WERKE (GER)
• Medical Equipment and accessories	• LIMBS AND THING (UK)	• MES (AUS)
• BREWER (USA)	• LIMBS AND THING (UK)	• MICROS (AUS)
• UFSK (GER)	• ROICIALLE MEDICAL (UK)	• PAA (GER)
• HEBU (GER)	• VERNON CAROUS MEDICAL (UK)	• RODWELL (UK)
• OLDEFZ (BRZ)	• ADAM (UK)	• BIOMEDICAL DIAGNOSTIC (CAN)
• GANDUS SALDATVICI (ITY)	• CHROMOGENIX (ITY)	• KIDNEY FILTRATION
• BIOTECH (USA)	• RANDOX LAB (UK)	• NEFRON ION (SPN)
	• DELCON (ITY)	• MEDICA SRL. (ITY)
	• DENKA SEIKEN (JPN)	• BIOMEDICA (CZH)
		• MEISE GMBH

MAINTENANCE CADRES

AYADIC MEDICAL COMPANY PERFORMS

Maintenance of medical devices by concluding maintenance contracts with hospitals, health centers and laboratories at a very appropriate cost. It also provides home maintenance for medical devices and equipment and provides warranty for spare parts necessary for maintenance and repair of medical devices and equipment



ABOUT MAINTENANCE CADRES

The AYADIC team of maintenance department is equipped with scientific, practical and accredited cadres. Our cadres has long and varied experience in various medical equipment and devices.

ABOUT MAINTENANCE CONTRACTS

In this section, there are annual contracts that include periodic inspection visits to the equipment and the conclusion of subcontracts for specialized devices with specialized hardware agents and companies. In addition, these contracts include emergency maintenance cases.

THE MAINTENANCE DEPARTMENT INCLUDES:



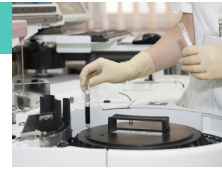
Steam inhaler



Medical bed



Sterilizers and autoclaves



Analytical laboratory devices



Wheelchair



Radiology devices



Ophthalmology clinics



Dental Clinics



Maintenance of medical devices and equipment at home



Oxygen Generating Device

MEDICAL CONTROL & POWER PRODUCTS



er Conversion



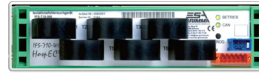
OPERATING ROOM
CONTROL PANEL



IN-ROOM ALARM
INDICATOR PANEL -
BMT11



DATA SHARE WITH
RS232/485 THROUGH
STATIC
TRANSFER SWITCH(STS)
SYSTEM
TRANSFER TIME LESS THEN
5MS



TOROIDAL CURRENT
TRANSFORMER
IFS - 710 - W6



UPS CONVERTIBLE
TOWER / RACK 19



UPS EGR da 6 a
10KVA

OUR CUSTOMERS



Sultam Bin Abdulaziz
Humanitarian City



Saudi Germany
Hospital



Directorate of Health
Affairs in Asir



Care Hospital



Imam Abdulrahman Al
Faisal Hospital



King Khaed University
Hospital



Mouadat Hospital



King Fahad Medical City



Princess Nourah
University



King Saud Medical City



Al Hammadi Hospital



Sanad Hospital



Prince Sultan Military
Medical City

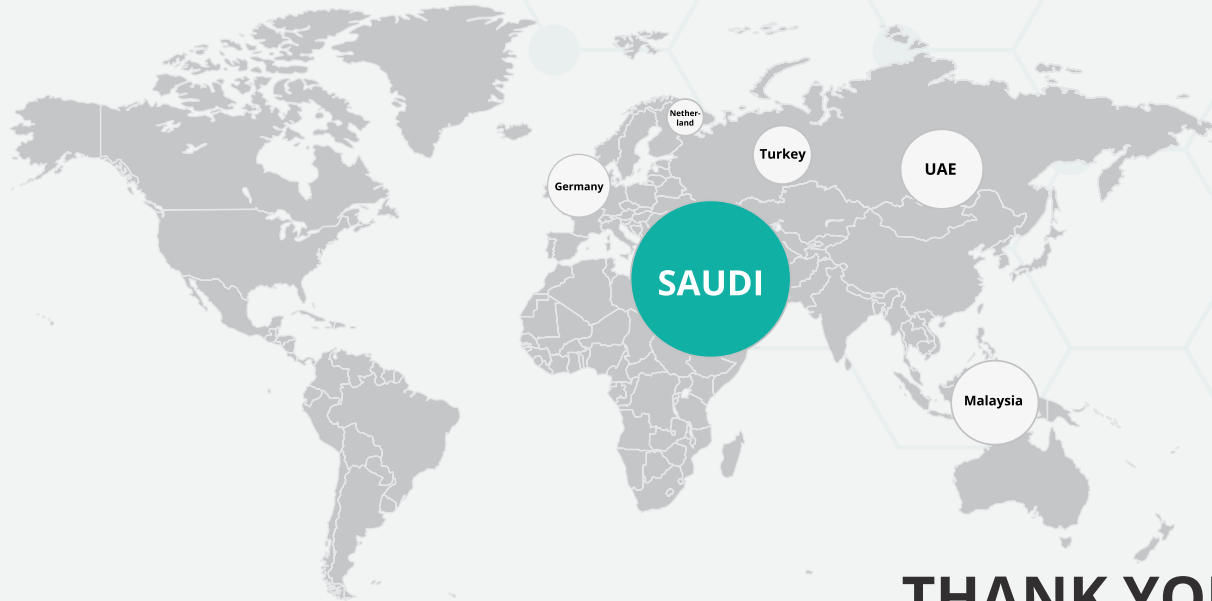


Security Forces
Hospital Program



Prince Salman Center
For Kidney Diseases

ARROUND THE WORLD



THANK YOU ...

أيادك الطبية
AYADIC MEDICAL



WWW.AYADICMEDICAL.COM

TEL: +966114506616

MOB: +966509579090

CALL CENTER :+966920009418

FAX: 00966114506618

EMAIL: info@ayadicmedical.com

P.O Box: 94449 Anas Bin Malik Rd. Riyadh - 11693, KSA